

# Local Market Update – November 2025

A RESEARCH TOOL PROVIDED BY LOUISIANA REALTORS®



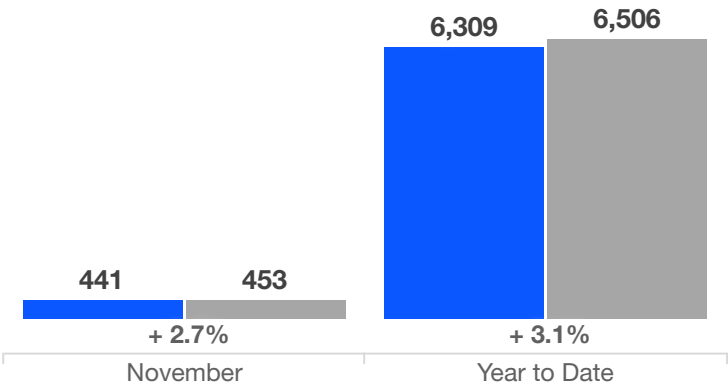
## Northwest Louisiana Association of REALTORS®

| All Residential Properties      |  |  | November  |           |          | Year to Date |              |          |
|---------------------------------|--|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics                     |  |  | 2024      | 2025      | % Change | Thru 11-2024 | Thru 11-2025 | % Change |
| New Listings                    |  |  | 441       | 453       | + 2.7%   | 6,309        | 6,506        | + 3.1%   |
| Pending Sales                   |  |  | 325       | 313       | - 3.7%   | 4,143        | 4,318        | + 4.2%   |
| Closed Sales                    |  |  | 352       | 318       | - 9.7%   | 4,061        | 4,185        | + 3.1%   |
| Days on Market Until Sale       |  |  | 62        | 66        | + 6.5%   | 54           | 64           | + 18.5%  |
| Median Sales Price*             |  |  | \$201,400 | \$234,950 | + 16.7%  | \$220,000    | \$230,000    | + 4.5%   |
| Average Sales Price*            |  |  | \$225,010 | \$251,728 | + 11.9%  | \$242,544    | \$250,866    | + 3.4%   |
| Percent of List Price Received* |  |  | 96.4%     | 97.1%     | + 0.7%   | 97.1%        | 97.0%        | - 0.1%   |
| Housing Affordability Index     |  |  | 121       | 109       | - 9.9%   | 111          | 112          | + 0.9%   |
| Inventory of Homes for Sale     |  |  | 1,661     | 1,783     | + 7.3%   | —            | —            | —        |
| Months Supply of Inventory      |  |  | 4.5       | 4.7       | + 4.4%   | —            | —            | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

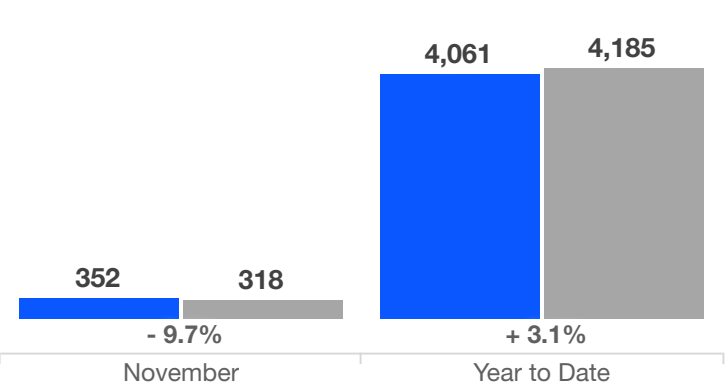
### New Listings

■ 2024 ■ 2025



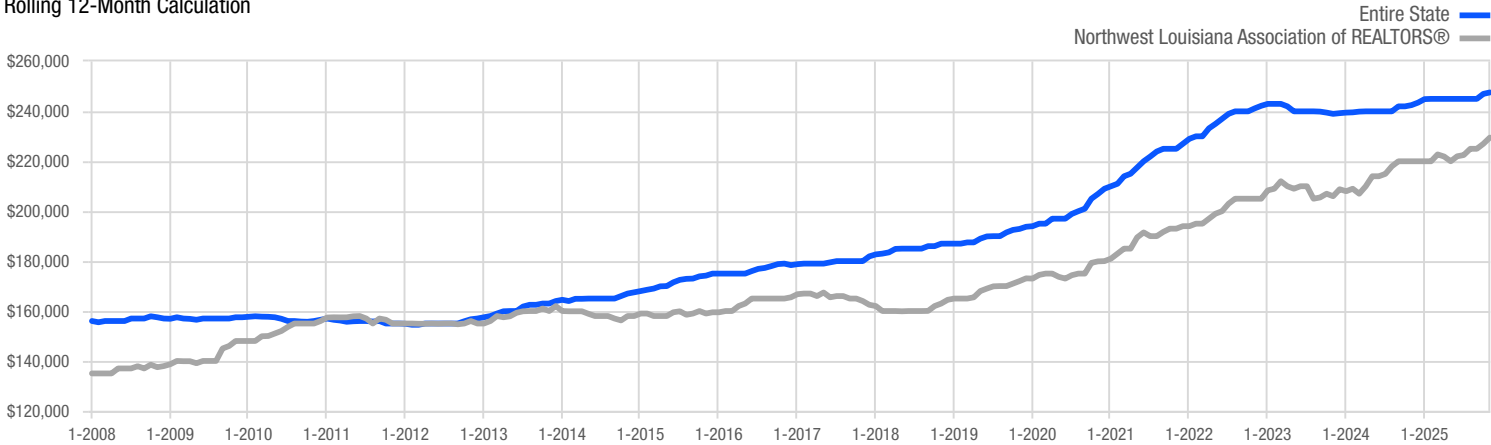
### Closed Sales

■ 2024 ■ 2025



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.